

# Vance Street | Capital LLC

Experienced investors committed to growth and process improvement in the middle market

**\$2.0B+**

INVESTED

**100+**

ACQUISITIONS

**30+**

PLATFORMS

**2007**

FOUNDED

Vance Street is a Los Angeles based private equity firm that acquires and builds engineered solutions companies in Medical, Industrial and Aerospace/Defense markets. We focus on companies that solve difficult problems for blue chip customers and have earned an important position in their supply chain as a result. Our passion is helping an entrepreneur, who has built an excellent company transform that company into a larger strategic player in their industry.



## MEDICAL

- Medical Device and Component Contract Manufacturing
- Advanced Catheter Components and Medical Tubing
- Micro-Machining and Metal Components
- Advanced Polymers and Injection Molded Components
- Life Science Tools & Diagnostics



## INDUSTRIAL

- Industrial Sensor Technology
- Electronic Components & Systems
- Filtration, Flow Control & Seals
- Test and Measurement
- Industrial Automation Systems and Components
- Power Transmission and Actuation



## AEROSPACE

- Airframe Components
- Avionics & Electronics
- Composites & Advanced Materials
- Interiors
- MRO
- Power & Motion Control
- Distribution & Supply Chain
- Ground Support & Test



## DEFENSE

- Defense Electronics / Hardware
- C4ISR and Unmanned Systems
- Security and Infrastructure Protection
- Aerospace Electronics and Subsystems
- MRO and Logistics
- RF & Microwave Systems / Components

## ENTERPRISE VALUE

- Platform Investments: Enterprise value of \$30 million – \$200 million
- Add-on Acquisitions: Any size

## FINANCIAL CHARACTERISTICS

- Platform Investments: EBITDA of \$3 million - \$20 million.
- Add-on Acquisitions: Any size
- Potential for EBITDA margin to exceed 20%

## INVESTMENT DYNAMIC

- Recapitalization of family businesses
- Management buyouts
- Corporate divestitures
- Industry consolidations
- Company in need of significant capital

Note: Invested capital and acquisitions include deals completed by VSC professionals at Vance Street Capital and prior firms.

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## REPRESENTATIVE INVESTMENTS

### MEDICAL

Fermatex Vascular  
Technologies



### INDUSTRIAL



### AEROSPACE & DEFENSE



## INVESTMENT TEAM

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## Current Portfolio Companies

### Fermatex Vascular Technologies

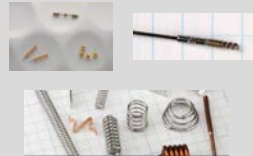
- Fermatex Vascular Technologies is a leading provider of advanced medical catheter components. The Company specializes in designing and manufacturing high pressure braided tubing, extrusions and assembly/molding for the cardiovascular device market. Fermatex was founded in 1960 and is headquartered in Wall Township, New Jersey. Vance Street acquired the business in 2017. (<http://www.fermatex.mpwclient.com>)



- RST Instruments designs and manufactures highly-engineered geotechnical instrumentation and data systems for applications where structural integrity must be assured. End use applications for RST's products include critical structures such as bridges, hydroelectric dams, mines, railroads, airports, tailings dams, tunnels and highways. RST was founded in 1977 and is headquartered in Maple Ridge, Canada. Vance Street invested in RST Instruments in 2017. (<http://www.rstinstruments.com/>)



- Motion Dynamics is a leading manufacturer of wire based micro-components and sub-assemblies, which are frequently found in micro-catheters, pacemakers, neuromodulation devices and in various other industrial and aerospace and defense applications. Founded in 1992, Motion Dynamics' customers include a wide range of leading medical, industrial and aerospace and defense companies. Vance Street invested in Motion Dynamics in 2016. (<http://www.motiondc.com/>)



- A&E Medical Corporation is a leading medical device OEM primarily focused on single-use products used in cardiovascular procedures. A&E's core products include a wide range of sternal closure devices as well as temporary cardiac pacing wires and extension leads, surgical punches, electrosurgical instruments, and neurosurgical scalp clips. Founded in 1968, A&E's customers include domestic and international hospitals. Vance Street invested in A&E in 2016. (<http://www.aemedical.com/>)



- Micronics Filtration Holdings, Inc. is a global provider of aftermarket and OEM filtration equipment and consumables for use in mining, chemical, wastewater and various other industrial end markets. Founded in 1983, the Company supplies filter presses, replacement plates, parts and filter cloth and filter bags for all equipment. Vance Street invested in Micronics in 2013. (<https://www.micronicsinc.com/>)



- International Aerospace Coatings ("IAC") is one of the world's leading providers of services to the aviation industry, including exterior and interior aircraft painting, aircraft refurbishment and graphics together with a range of specialist services. IAC provides these services to many of the world's largest commercial airlines and OEMs, VIP aircraft fleets, aviation leasing companies and the military. (<http://www.iac.aero/>)

