

Vance Street | Capital LLC

Experienced investors committed to growth and process improvement in the middle market

\$2.0B+

INVESTED

100+

ACQUISITIONS

30+

PLATFORMS

2007

FOUNDED

Vance Street is a Los Angeles based private equity firm that acquires and builds engineered solutions companies in Medical, Industrial and Aerospace/Defense markets. We focus on companies that solve difficult problems for blue chip customers and have earned an important position in their supply chain as a result. Our passion is helping an entrepreneur, who has built an excellent company transform that company into a larger strategic player in their industry.



MEDICAL

Component Contract Manufacturing

Advanced Catheter Components and Tubing

Micro-mechanical metal components

Advanced Polymers and Injection Molding

Single-use End Devices

Life Science Tools & Diagnostics



INDUSTRIAL

Industrial Sensor Technology

Electronic Components & Systems

Filtration, Flow Control & Seals

Test and Measurement

Industrial Automation / Motion Control

Specialty Materials



AEROSPACE

PMA / DER

Airframe Components

Avionics & Electronics

Composites & Advanced Materials

MRO & Ground Support

Distribution & Supply Chain



DEFENSE

Defense Electronics / Hardware

C4ISR and Unmanned Systems

Security and Infrastructure Protection

Aerospace Electronics and Subsystems

MRO and Logistics

RF & Microwave Systems / Components

ENTERPRISE VALUE

- Platform Investments: Enterprise value of \$30 million – \$250 million
- Add-on Acquisitions: Any size

FINANCIAL CHARACTERISTICS

- Platform Investments: EBITDA of \$3 million - \$25 million.
- Add-on Acquisitions: Any size
- Potential for EBITDA margin to exceed 20%

INVESTMENT DYNAMIC

- Recapitalization of family businesses
- Corporate divestitures
- Management buyouts
- Industry consolidations

Note: Invested capital and acquisitions include deals completed by VSC professionals at Vance Street Capital and prior firms.

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REPRESENTATIVE INVESTMENTS

MEDICAL



APPLIED PLASTICS CO., INC.



Cardiothoracic Closure



Sorenson™
BioScience, Inc.



VALUE PLASTICS, INC.
A NORDSON COMPANY



INDUSTRIAL



innovation in
geotechnical
instrumentation



MEASURAND



DOUGLAS DYNAMICS INC.



autocam



AEROSPACE & DEFENSE



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CURRENT PORTFOLIO

Portfolio Company	Acquisition Year	Sector	Business Description	Add-Ons
 APPLIED PLASTICS CO., INC.	2019	Medical	<ul style="list-style-type: none"> Provider of specialty PTFE coated wires and other metal-based components going into medical device industry, with a primary focus on the advanced catheter market 	
	2018	Aerospace	<ul style="list-style-type: none"> Designer of proprietary aftermarket replacement components, Parts Manufacturing Approval ("PMA") and complementary proprietary component repair services, Designated Engineering Representative ("DER") repairs 	
	2017	Medical	<ul style="list-style-type: none"> Provider of advanced medical catheter components specializing in designing and manufacturing high pressure braided tubing, extrusions and assembly/molding for the cardiovascular device market 	
	2017	Industrial	<ul style="list-style-type: none"> Designs and manufactures highly-engineered geotechnical instrumentation and data systems for applications where structural integrity must be assured such as bridges, hydroelectric dams, mines, railroads, airports, among others 	
	2016	Medical	<ul style="list-style-type: none"> Manufacturer of wire based micro-components and sub-assemblies, which are frequently found in micro-catheters, pacemakers, neuromodulation devices and in various other industrial and A&D applications 	
	2016	Medical	<ul style="list-style-type: none"> Medical device OEM primarily focused on single-use products used in cardiovascular procedures with core products including a wide range of sternal closure devices and temporary cardiac pacing wires and extension leads 	 
	2013	Industrial	<ul style="list-style-type: none"> Global provider of aftermarket and OEM filtration equipment and consumables for use in mining, chemical, wastewater and various other industrial end markets 	  
	2012	Aerospace	<ul style="list-style-type: none"> Provider of services to the aviation industry, including exterior and interior aircraft painting, aircraft refurbishment and graphics together with a range of specialist services 	