

# Vance Street | Capital LLC

Experienced investors committed to growth and process improvement in the middle market

**\$2.0B+**

INVESTED

**100+**

ACQUISITIONS

**30+**

PLATFORMS

**2007**

FOUNDED

Vance Street is a Los Angeles based private equity firm that acquires and builds engineered solutions companies in the Medical, Industrial, and A&D markets. We focus on companies that solve difficult problems for blue chip customers and have earned an important position as a true partner in their success. Our passion is helping entrepreneurs and management teams, who have built an excellent company, transform that company into a larger strategic player in their industry.

## MEDICAL



Advanced Catheter Components and Tubing

Specialty Coatings & Materials

Micro-Mechanical Components

Fine-wire Subassemblies

Molding & Micro-Molding

Established Medical End Devices

Life Science Tools & Diagnostics

## INDUSTRIAL



Sensors & Instrumentation

Electronics & Connectivity

Automation

Optics Systems & Components

Engineered Machinery

Process Technologies

Industrial IoT

## AEROSPACE



Additive Manufacturing

Niche MRO Services

Composites & NextGen Materials

Flow & Motion Control

Automation & Manufacturing Technology

Proprietary Components

Sensors, Test & Measurement

## DEFENSE



C4ISR Technology

Electronics / Communications

Precision Components

Maintenance, Sustainment & Modifications

Training & Simulation

Unmanned Technology

Sensors & Instrumentation

## ENTERPRISE VALUE

- Platform Investments: Enterprise value of \$30 million – \$300 million
- Add-on Acquisitions: Any size

## FINANCIAL CHARACTERISTICS

- Platform Investments: EBITDA of \$3 million - \$30 million
- Add-on Acquisitions: Any size
- Potential for EBITDA margin to exceed 20%

## INVESTMENT DYNAMIC

- Recapitalization of family businesses
- Corporate divestitures
- Management buyouts
- Industry consolidations

Note: Invested capital and acquisitions include deals completed by VSC professionals at Vance Street Capital and prior firms.

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## REPRESENTATIVE INVESTMENTS

### MEDICAL



### INDUSTRIAL



### AEROSPACE & DEFENSE



### SENIOR TEAM

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## CURRENT PORTFOLIO

Portfolio Company	Acquisition Year	Sector	Business Description	Add-Ons
 Eirtech Aviation Services	2019	Aerospace	<ul style="list-style-type: none"> <li>Provider of specialist aviation services that ensure regulatory compliance for international airlines, private operators and aviation leasing companies across the globe</li> </ul>	
 APPLIED PLASTICS	2019	Medical	<ul style="list-style-type: none"> <li>Provider of specialty PTFE coated wires and other metal-based components going into medical device industry, with a primary focus on the advanced catheter marker</li> </ul>	
 JET PARTS ENGINEERING, INC.	2018	Aerospace	<ul style="list-style-type: none"> <li>Designer of proprietary aftermarket replacement components, Parts Manufacturing Approval ("PMA") and complementary proprietary component repair services, Designated Engineering Representative ("DER") repairs</li> </ul>	
 ADAM SPENCE VASCULAR TECHNOLOGIES	2017	Medical	<ul style="list-style-type: none"> <li>Provider of advanced medical catheter components specializing in designing and manufacturing high pressure braided tubing, extrusions and assembly/molding for the cardiovascular device market</li> </ul>	
 <b>rst</b> INSTRUMENTS innovation in geotechnical instrumentation	2017	Industrial	<ul style="list-style-type: none"> <li>Designs and manufactures highly-engineered geotechnical instrumentation and data systems for applications where structural integrity must be assured such as bridges, hydroelectric dams, mines, railroads, airports, among others</li> </ul>	
 MOTION DYNAMICS CORPORATION	2016	Medical	<ul style="list-style-type: none"> <li>Manufacturer of wire based micro-components and sub-assemblies, which are frequently found in micro-catheters, pacemakers, neuromodulation devices and in various other industrial and A&amp;D applications</li> </ul>	
 <b>ae</b> A&E MEDICAL	2016	Medical	<ul style="list-style-type: none"> <li>Medical device OEM primarily focused on single-use products used in cardiovascular procedures with core products including a wide range of sternal closure devices and temporary cardiac pacing wires and extension leads</li> </ul>	  Cardiothoracic Closure
 MICRONICS ENGINEERED FILTRATION	2013	Industrial	<ul style="list-style-type: none"> <li>Global provider of aftermarket and OEM filtration equipment and consumables for use in mining, chemical, wastewater and various other industrial end markets</li> </ul>	  
 IAC INTERNATIONAL AEROSPACE COATINGS	2012	Aerospace	<ul style="list-style-type: none"> <li>Provider of services to the aviation industry, including exterior and interior aircraft painting, aircraft refurbishment and graphics together with a range of specialist services</li> </ul>	 